

Audience & Reach 2022

# Tropic delivers exceptional customer engagement with your brand.

Tropic is an innovative media and lifestyle company committed to developing Cairns as a Tropical World City. Tropic delivers engaging local content and conversations with a global platform across print, digital, social media and events.

We take a positive position on editorial content and work with our strategic partners to inspire confidence and hope in our readers and customers.

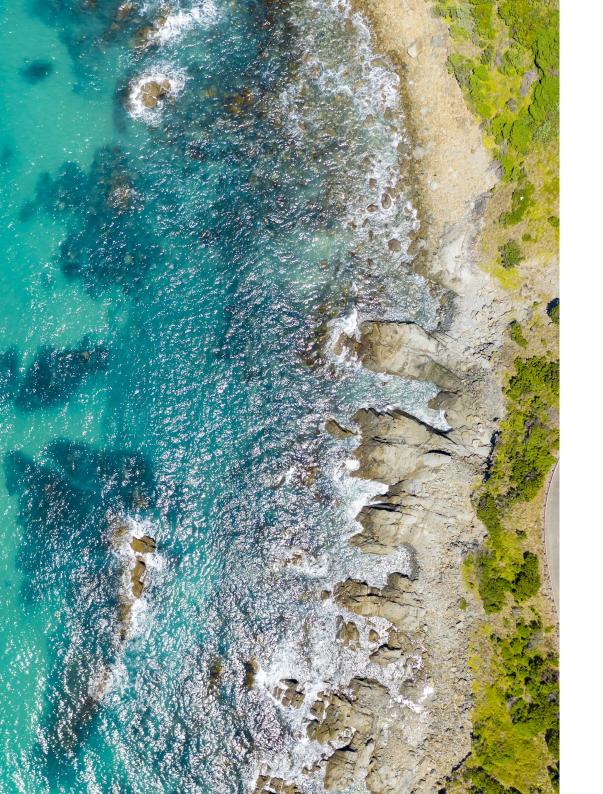
We know how to tell brilliant stories and engage your customers, delivering the type of marketing and advertising that works in today's complex world.

Collaborate with Tropic to empower your business, give your brand a voice and deliver results across our integrated platforms in print, online and social media.



"I think Tropic does a fantastic job at connecting locals with the underlying culture that makes Cairns so special - our busy lifestyles make it so easy to forget what we have here."

– Male reader (20-35)



## Our audience

51% of our readers are female Half of are aged 18-44 Almost a quarter are 45-59 Half of our readers live in or within 10km of the CBD 35% have household incomes 75-150K and 25% over \$150K

#### Our readers are super loyal ...

1 in 3 have been reading Tropic from the first issue in 2016
38% read the magazine in print and online
9 in 10 magazine readers also read online news website Tropic Now

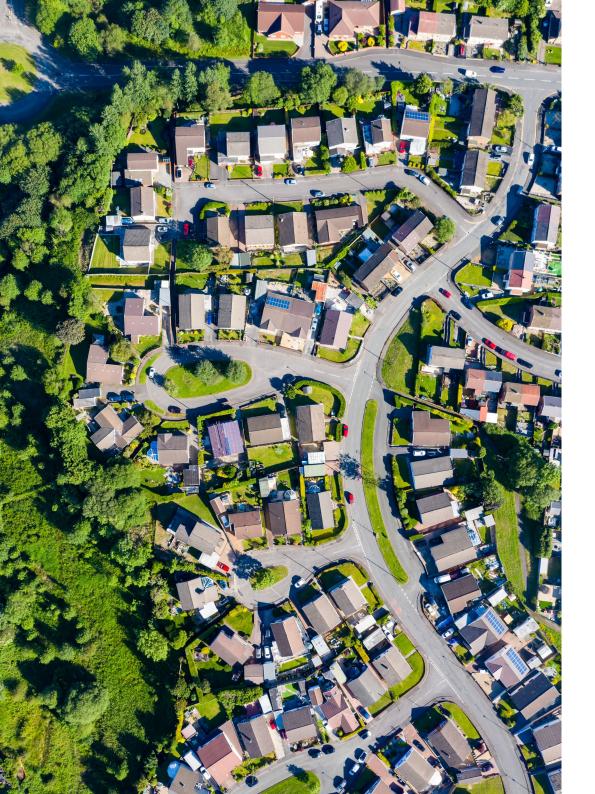
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It is wonderful to have such relatable content for our area. The right mix for every age.

– Female reader (60+)

I look forward to picking up my copy of Tropic and love reading it from cover to cover.

– Male reader (46-60)



# Audience insights

3 in 4 readers have visited a website after reading about it in the magazine

80% have visited a restaurant, café, bar or attended an event after reading the magazine

90% have looked further into something they read about in the magazine

### Readers feel **connected** after reading Tropic

Our readers' top interests ...

Lifestyle

**2** Current affairs

3 Culture & the arts

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Tropic is a fabulous source of LOCAL news. I look forward to seeing the weekly email about what's on this weekend, it helps me to keep up to date and relevant. I particularly love the spotlight on new and evolving businesses we can support.

– Female Reader (20-35)

– Male Reader (36-45)







93,000+ monthly monetisable users\*

197,500 monthly unique page views\*

2:01 average time on page\*

How readers find us: organic search 39%, social 37%, direct 21% What they're reading on: 82% mobile, 18% desktop

#### **Bi-monthly magazine** TROPIC

9,000 circulation

27,000 page views online issue\* (134% over previous 12 months)

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Cairns Indigenous Art Fair to return

physical festival in

world-class venue

\$200 million to attract airlines and

extra flights to

Queensland

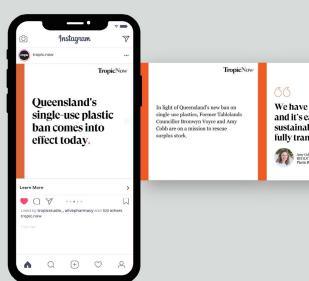
**E-Newsletter BI-WEEKLY** 

8,000+ subscribers **36%** open rate (12% over previous 12 months)

### Social media

FACEBOOK, INSTAGRAM, LINKEDIN

25,383 combined followers **1.075M** monthly impressions



\* Sourced from Google Analytics. Based on six month average August 2021 to January 2022 Social media insights based on a 6 month average August 2021 to January 2022



Leah Horstmann 0424 609 748 leah@tropicgroup.com.au tropicnow.com.au